



Cisco Try & Buy | Demo Loan Control Hub Trial

Experience Cisco, risk-free.
Enable smarter decision-making.



Why this matters

Customers face tight budgets, endless options, and the pressure to prove every investment works. Many prefer to see results before committing.

That's where Cisco Try & Buy, Demo Loan, and Control Hub Trial come in—they take the guesswork out.



Make tech adoption
less risky



Help customers decide faster
with hands-on experience



Enable smart planning with
insights from Control Hub

How you benefit



Faster decisions:

Real experience removes uncertainty.



Fewer objections:

Show, don't tell it's easier to win buy-in.



Stronger relationships:

Build trust with tools your customers can try.



Upsell opportunities:

Demos provide a natural path to explore advanced options.

The Cisco experience, three ways

Try & Buy

Try Cisco hardware with the option to purchase at a discount after

How it works:

1. Request Cisco devices.
2. Set them up for testing in real work environments.
3. Use them for up to 60 days.
4. Return the devices or buy them at a discounted price.

Demo Loan

Short-term device loans for evaluations, PoCs, or events.

How it works:

1. Borrow devices for Proof of Concept (PoC) work, demo rooms, or events.
2. Use them to create strong, practical examples.
3. Return everything once you're done.

Control Hub Trial

Experience Control Hub for free

How it works:

1. Activate a free 30-day Control Hub licence.
2. Explore analytics, management, troubleshooting, and more
3. Check if Cisco software fits your needs or your customer's setup

Who Can Participate?



Try & Buy

End customers supported by
Cisco partners



Demo Loan

Cisco Partners or Comstor teams



Control Hub Trial

Any customer or partner looking to
understand Cisco hardware and
software performance.

Get started



Available now:

Across EMEA
(ask if you're elsewhere)



Request in minutes:

Through Partner Hub,
Distributor Portal, or your
Cisco systems engineer



Use cases:

Budget time, refresh talks, events,
adoption workshops—whenever
decisions happen.

Control Hub Trials are BACK!

Enterprise device trials important update!

NEW

Loan Cisco devices like Room Bars, Desk Pros, Webex Kits, and phones to your customers through the Partner Hub.

- Loans for up to 90 days
- Up to 5 devices per customer (max 2 room/desk devices and 4 phones)
- All devices must be returned and can not be sold
- Return instructions and label are sent with the devices
- Instruct customers to keep the envelope and the packaging for the return
- Shipping Status and days until expiration are now in the Device Trial tab
- Support webextrails_info@cisco.com

Access device trials from Partner Hub

NEW

1. Sign into Partner Hub
2. Click customer's name
3. Do not use the Start Trial button

The screenshot shows the Webex Partner Hub interface. The left sidebar contains navigation options: Launch my organization, MANAGEMENT (Customers, Administrators, Account, Organization settings, Resources & help), MONITORING (Analytics, Troubleshooting), and SERVICES (Services). The main content area is titled 'Customers' and shows a list of customers. The list has columns for Customer Name and Status. The customers listed are: ABC Co (Expired), Sunshine Co (No recent activity), Planner Time (No recent activity, Expired), New Sounds Inc (Expired), Abed's Company (No recent activity, Expired), New Sounds Inc (No recent activity, Expired), Oxxco (Devices expiring soon, Devices expiring soon), and Energy Assets (Expired). A search bar and filter buttons are at the top of the list. A 'Start Trial' button is visible in the top right corner of the main content area.

Customer Name	Status
ABC Co	Expired
Sunshine Co	No recent activity
Planner Time	No recent activity, Expired
New Sounds Inc	Expired
Abed's Company	No recent activity, Expired
New Sounds Inc	No recent activity, Expired
Oxxco	Devices expiring soon, Devices expiring soon
Energy Assets	Expired

Access device trials from Partner Hub

NEW

1. Sign into Partner Hub
2. Click customer's name
3. Do not use the Start Trial button

The screenshot displays the Webex Partner Hub interface. At the top, the header includes the 'webex Partner Hub' logo, a 'Launch Help Desk' button, and a user profile icon. A red circle with the number '1' highlights the 'Launch my organization' link in the left sidebar. The main content area is titled 'Customers' and features a search bar, a 'Customers' filter button, and a list of customers. A red circle with the number '2' highlights the 'New Sounds Inc' customer entry in the list. A red circle with the number '3' highlights the 'Start Trial' button in the top right corner of the main content area. The customer list includes columns for 'Customer Name' and 'Status'. The list contains several entries, including 'ABC Co', 'Sunshine Co', 'Planner Time', 'New Sounds Inc', 'Abed's Company', 'New Sounds Inc', 'Oxco', and 'Energy Assets'. The 'Status' column shows various states like 'Expired', 'No recent activity', and 'Devices expiring soon'.

Customer Name	Status
ABC Co	Expired
Sunshine Co	No recent activity
Planner Time	No recent activity, Expired
New Sounds Inc	Expired
Abed's Company	No recent activity, Expired
New Sounds Inc	
Oxco	Devices expiring soon, Devices expiring soon
Energy Assets	Expired

Ordering devices

NEW

- 1. Click the Devices Trial tab
- 2. Click the Request devices button
- 3. Fill out the fields in the form

webex Partner Hub

Launch Help Desk

Launch my organization

Customers

abgonzal.webexsandbox.co

Org ID c949ac32-cca3-4e9e-afa1-6d4d5f1f22a2

Launch Control Hub

MANAGEMENT

Customers

Administrators

Account

Organization settings

Resources & help

MONITORING

Analytics

Troubleshooting

SERVICES

Services

CCEP - My SparkSandbox - Do Not Delete

Trial


Partner administrators

Settings

Enterprise Trial

Devices Trial

1



Add Webex devices trial.

Click the button to request a Webex devices trial.
If you have already submitted a request come back later.

2

Request devices

Please follow all the instructions for completing this form to ensure smooth processing.

- Devices are on loan for up to 90 days and must be returned after the loan period.
- All fields with * are required
- After submitting the form you will be presented with an Order ID and contact details, please make note of them as an email with the details will not be sent at this time.

Partner Details

* Partner Name ⓘ

CCEP - My SparkSandbox - Do Not Delete

Customer Details

* Customer's Country ⓘ

Select One

* Legal Customer Company Name ⓘ

Sonny Test Order 312

* Street Address ⓘ

xxxx Sunshine Ave

Unit/Suite/Floor

* City

Seattle

* State / Region

WA

* Zip / Postal Code

98116

* Country

--

* Customer Control Hub Administrator ⓘ

* First Name

Sally

* Last Name

Sunshine

* Phone ⓘ

12345612343

* Email ⓘ

sallysunshine@xyzco.com

Opportunity Details

SFDC URL

Deal ID

Next

Choose Devices and Submit

NEW

Webex Enterprise Device Trial

Devices are loaned free of charge for up to 90 days to key customers making a purchase decision.

Order Form

Device Loan Period (days)30

Device Limits:

Order up to 5 devices (max of 2 room/desk devices and 4 phones) for use during a customer's Webex trial. All devices and phones must be returned by following the instructions and using the label included in the shipment.

Description	Order Qty
<div>Cisco Devices</div> <div>Cisco Room Bar with table-stand Room Navigator (Carbon) CS-BAR-T-C-K9</div>	<div>0</div> <div><div>View Image</div><div>Download Datasheet</div></div>
<div>Cisco Room Bar Pro with wall-mount Room Navigator (Carbon) CS-BARPRO-C-K9</div>	<div>0</div> <div><div>View Image</div><div>Download Datasheet</div></div>
<div>Cisco Desk Pro CS-DESKPRO-K9</div>	<div>0</div> <div><div>View Image</div><div>Download Datasheet</div></div>
<div>Cisco Desk Mini (First Light gray) CS-DESKMINI-K9</div>	<div>0</div> <div><div>View Image</div><div>Download Datasheet</div></div>
<div>Webex Room Kit with 10-inch touch screen CS-KIT-S-UNIT</div>	<div>0</div> <div><div>View Image</div><div>Download Datasheet</div></div>
<div>Webex Room Kit Mini with 10-inch touch screen CS-KIT-MINI-K9</div>	<div>0</div> <div><div>View Image</div><div>Download Datasheet</div></div>

Cisco IP Phones (MPP)

Cisco IP phone 7841 (Charcoal)
CP-7841-3PCC-K9

Additional Accessories
CP-PWR-CUBE-3

0

View Image

Download Datasheet

☐ add accessory

Cisco IP phone 8845 Charcoal
CP-8845-3PCC-K9

Additional Accessories
CP-PWR-CUBE-4

0

View Image

Download Datasheet

☐ add accessory

Cisco IP phone 8851 (Charcoal)
CP-8851-3PCC-K9

Additional Accessories
CP-PWR-CUBE-4

0

View Image

Download Datasheet

☐ add accessory

Cisco IP phone 8865 (Charcoal)
CP-8865-3PCC-K9

Additional Accessories
CP-PWR-CUBE-4

0

View Image

Download Datasheet

☐ add accessory

Cisco IP phone 8875 (Carbon Black)
CP-8875-3PCC-K9

Additional Accessories
CP-PWR-CUBE-4

0

View Image

Download Datasheet

☐ add accessory

Conference Phones

Cisco IP Conference phone 7832 (Charcoal)
CP-7832-3PCC-K9

Additional Accessories
CP-PWR-CUBE-3

0

View Image

Download Datasheet

☐ add accessory

Cisco IP Conference phone 8834 (Charcoal)
CP-ROOM-C-K9=

Additional Accessories
CP-PWR-CUBE-4

0

View Image

Download Datasheet

☐ add accessory

Submit Order

Thank You

**Ready to drive
more wins?**

Reach out to your Comstor Account Manager or visit
[landing page link] to request a Try & Buy, Demo Loan,
or Control Hub Trial today.

