Cisco Try & Buy | Demo
Loan Control Hub Trial

Experience Cisco, risk-free.
Enable smarter decision-making.

Comstor | cisco Distributor

Why this matters

Customers face tight budgets, endless options, and the pressure to prove every investment works. Many prefer to see results before committing.

That’s where Cisco Try & Buy, Demo Loan, and Control Hub Trial come in—they take the guesswork out.

Make tech adoption less risky

Help customers decide faster with hands-on experience

Enable smart planning with insights from Control Hub

How you benefit

Faster decisions:

Real experience removes uncertainty.

Fewer objections:

Show, don't tell it's easier to win buy-in.

Stronger relationships:

Build trust with tools your customers can try.

Upsell opportunities:

Demos provide a natural path to explore advanced options.

The Cisco experience, three ways

Try & Buy

Try Cisco hardware with the option to purchase at a discount after

How it works:

1. Request Cisco devices.
2. Set them up for testing in real work environments.
3. Use them for up to 60 days.
4. Return the devices or buy them at a discounted price.

Demo Loan

Short-term device loans for evaluations, PoCs, or events.

How it works:

1. Borrow devices for Proof of Concept (PoC) work, demo rooms, or events.
2. Use them to create strong, practical examples.
3. Return everything once you're done.

Control Hub Trial

Experience Control Hub for free

How it works:

1. Activate a free 30-day Control Hub licence.
2. Explore analytics, management, troubleshooting, and more
3. Check if Cisco software fits your needs or your customer's setup

Who Can Participate?

Try & Buy

End customers supported by Cisco partners

Demo Loan

Cisco Partners or Comstor teams

Control Hub Trial

Any customer or partner looking to understand Cisco hardware and software performance.

Get started

Available now:

Across EMEA
(ask if you're elsewhere)

Request in minutes:

Through Partner Hub, Distributor Portal, or your Cisco systems engineer

Use cases:

Budget time, refresh talks, events, adoption workshops—whenever decisions happen.

Control Hub Trials are BACK!

Enterprise device trials important update!

NEW

Loan Cisco devices like Room Bars, Desk Pros, Webex Kits, and phones to your customers through the Partner Hub.

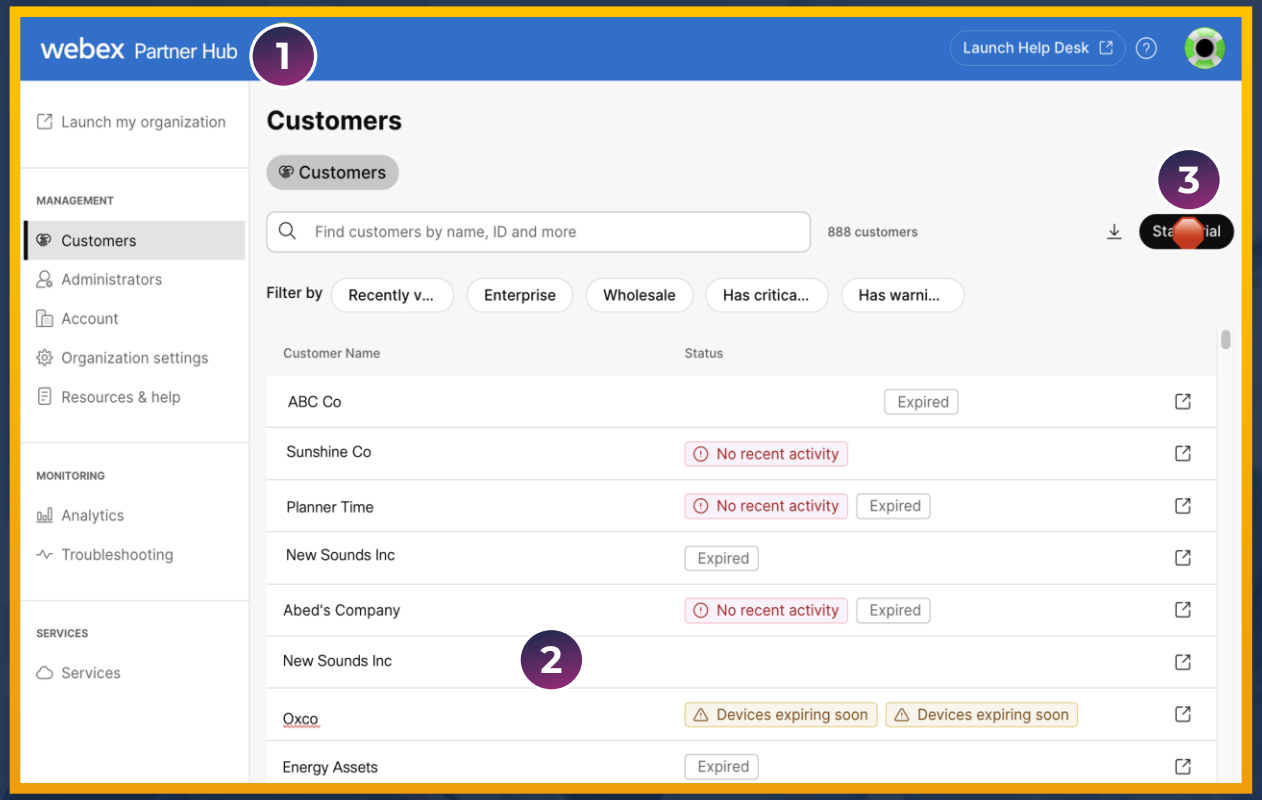
- Loans for up to 90 days
- Up to 5 devices per customer (max 2 room/desk devices and 4 phones)
- All devices must be returned and can not be sold
- Return instructions and label are sent with the devices
- Instruct customers to keep the envelope and the packaging for the return
- Shipping Status and days until expiration are now in the Device Trial tab
- Support webextrails_info@cisco.com

webex by CISCO

Access device trials from Partner Hub

NEW

1. Sign into Partner Hub
2. Click customer's name
3. Do not use the Start Trial button



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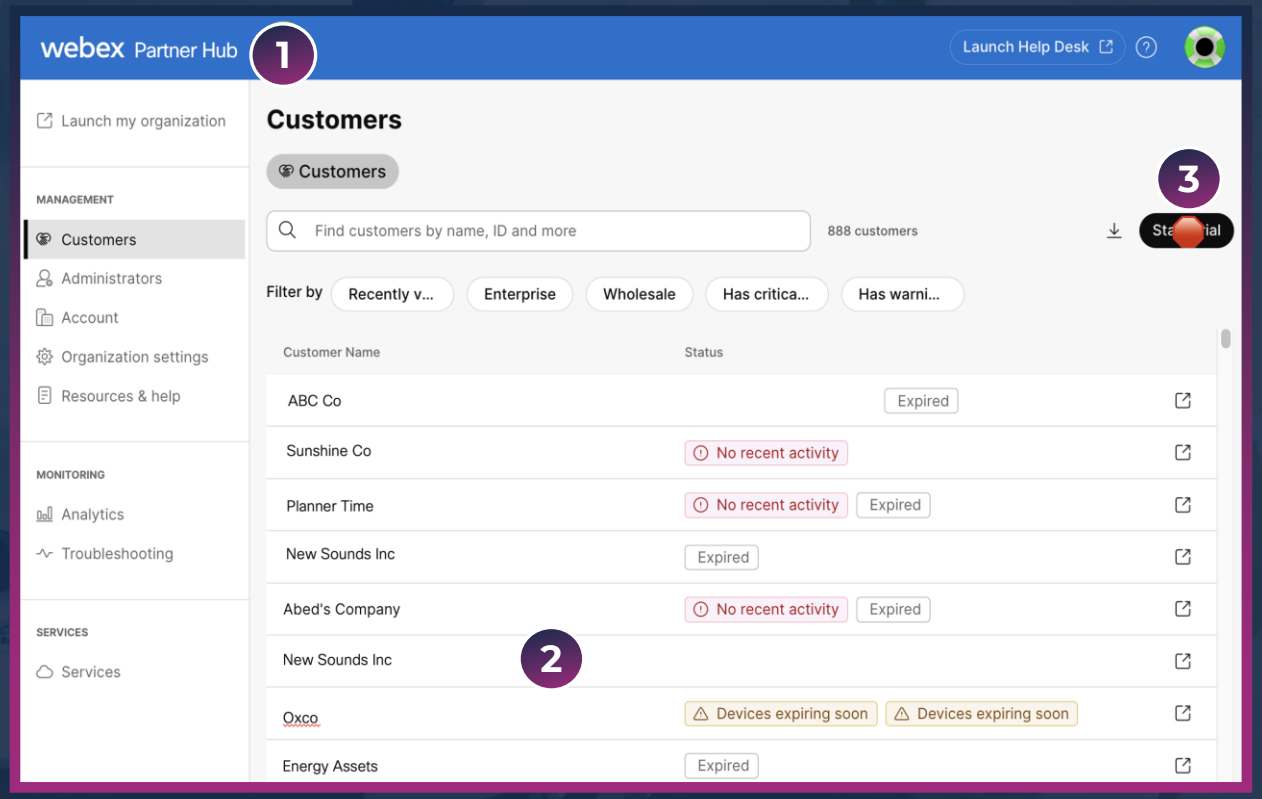
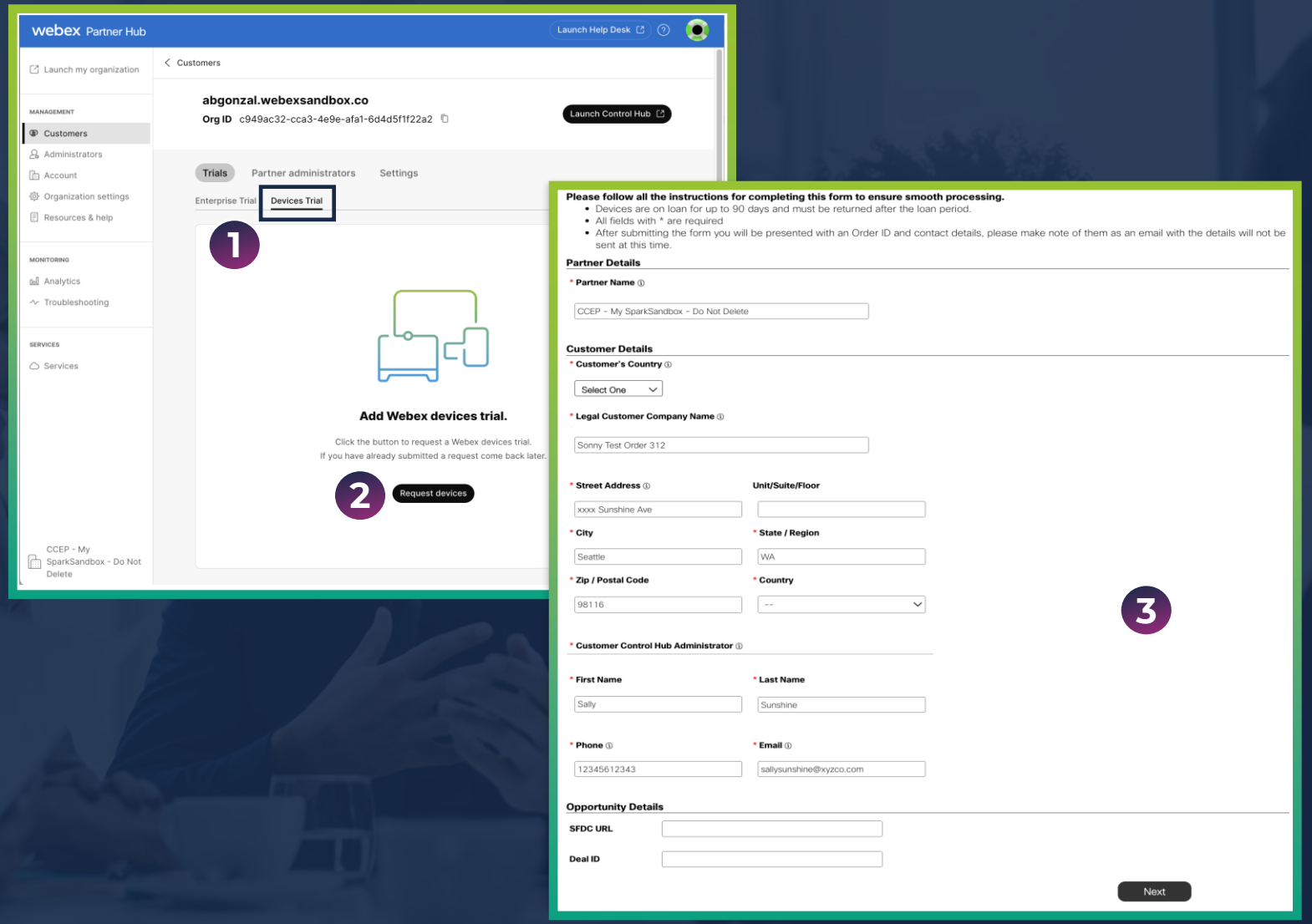


Ordering devices

NEW

1. Click the Devices Trial tab
2. Click the Request devices button
3. Fill out the fields in the form



Choose Devices and Submit

NEW

Webex Enterprise Device Trial

Devices are loaned free of charge for up to 90 days to key customers making a purchase decision.

Order Form

Device Loan Period (days) 30

Device Limits:
Order up to 5 devices (max of 2 room/desk devices and 4 phones) for use during a customer's Webex trial. All devices and phones must be returned by following the instructions and using the label included in the shipment.

Description	Order Qty		
Cisco Devices			
Cisco Room Bar with table-stand Room Navigator (Carbon) CS-BAR-T-C-K9	0	View Image	Download Datasheet
Cisco Room Bar Pro with wall-mount Room Navigator (Carbon) CS-BARPRO-C-K9	0	View Image	Download Datasheet
Cisco Desk Pro CS-DESKPRO-K9	0	View Image	Download Datasheet
Cisco Desk Mini (First Light gray) CS-DESKMINI-K9	0	View Image	Download Datasheet
Webex Room Kit with 10-inch touch screen CS-KIT-S-UNIT	0	View Image	Download Datasheet
Webex Room Kit Mini with 10-inch touch screen CS-KIT-MINI-K9	0	View Image	Download Datasheet

Cisco IP Phones (MPP)

Cisco IP phone 7841 (Charcoal) CP-7841-3PCC-K9 **Additional Accessories** CP-PWR-CUBE-3	0 add accessory	View Image	Download Datasheet
Cisco IP phone 8845 Charcoal CP-8845-3PCC-K9 **Additional Accessories** CP-PWR-CUBE-4	0 add accessory	View Image	Download Datasheet
Cisco IP phone 8851 (Charcoal) CP-8851-3PCC-K9 **Additional Accessories** CP-PWR-CUBE-4	0 add accessory	View Image	Download Datasheet
Cisco IP phone 8865 (Charcoal) CP-8865-3PCC-K9 **Additional Accessories** CP-PWR-CUBE-4	0 add accessory	View Image	Download Datasheet
Cisco IP phone 8875 (Carbon Black) CP-8875-3PCC-K9 **Additional Accessories** CP-PWR-CUBE-4	0 add accessory	View Image	Download Datasheet
Conference Phones			
Cisco IP Conference phone 7832 (Charcoal) CP-7832-3PCC-K9 **Additional Accessories** CP-PWR-CUBE-3	0 add accessory	View Image	Download Datasheet
Cisco IP Conference phone 8834 (Charcoal) CP-ROOM-C-K9= **Additional Accessories** CP-PWR-CUBE-4	0 add accessory	View Image	Download Datasheet

Submit Order

Thank You

Ready to drive more wins?

Reach out to your Comstor Account Manager or visit [landing page link] to request a Try & Buy, Demo Loan, or Control Hub Trial today.

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