



Cisco Try & Buy | Demo Loan Control Hub Trial

Experience Cisco, risk-free.
Enable smarter decision-making.



Why this matters

Customers face tight budgets, endless options, and the pressure to prove every investment works. Many prefer to see results before committing.

That's where Cisco Try & Buy, Demo Loan, and Control Hub Trial come in—they take the guesswork out.



Make tech adoption
less risky



Help customers decide faster
with hands-on experience



Enable smart planning with
insights from Control Hub

How you benefit



Faster decisions:

Real experience removes uncertainty.



Fewer objections:

Show, don't tell it's easier to win buy-in.



Stronger relationships:

Build trust with tools your customers can try.



Upsell opportunities:

Demos provide a natural path to explore advanced options.

The Cisco experience, three ways

Try & Buy

Try Cisco hardware with the option to purchase at a discount after

How it works:

1. Request Cisco devices.
2. Set them up for testing in real work environments.
3. Use them for up to 60 days.
4. Return the devices or buy them at a discounted price.

Demo Loan

Short-term device loans for evaluations, PoCs, or events.

How it works:

1. Borrow devices for Proof of Concept (PoC) work, demo rooms, or events.
2. Use them to create strong, practical examples.
3. Return everything once you're done.

Control Hub Trial

Experience Control Hub for free

How it works:

1. Activate a free 30-day Control Hub licence.
2. Explore analytics, management, troubleshooting, and more
3. Check if Cisco software fits your needs or your customer's setup

Who Can Participate?



Try & Buy

End customers supported by
Cisco partners



Demo Loan

Cisco Partners or Comstor teams



Control Hub Trial

Any customer or partner looking to
understand Cisco hardware and
software performance.

Get started



Available now:

Across EMEA
(ask if you're elsewhere)



Request in minutes:

Through Partner Hub,
Distributor Portal, or your
Cisco systems engineer



Use cases:

Budget time, refresh talks, events,
adoption workshops—whenever
decisions happen.

Control Hub Trials are BACK!

Enterprise device trials important update!

NEW

Loan Cisco devices like Room Bars, Desk Pros, Webex Kits, and phones to your customers through the Partner Hub.

- Loans for up to 90 days
- Up to 5 devices per customer (max 2 room/desk devices and 4 phones)
- All devices must be returned and can not be sold
- Return instructions and label are sent with the devices
- Instruct customers to keep the envelope and the packaging for the return
- Shipping Status and days until expiration are now in the Device Trial tab
- Support webextrails_info@cisco.com

Access device trials from Partner Hub

NEW

1. Sign into Partner Hub
2. Click customer's name
3. Do not use the Start Trial button

1

Customers

Find customers by name, ID and more 888 customers

Filter by Recently v... Enterprise Wholesale Has critica... Has warn...

Customer Name	Status
ABC Co	Expired
Sunshine Co	No recent activity
Planner Time	No recent activity Expired
New Sounds Inc	Expired
Abed's Company	No recent activity Expired
New Sounds Inc	2
Oxco	Devices expiring soon Devices expiring soon
Energy Assets	Expired

2

3

Start Trial

Access device trials from Partner Hub

NEW

1. Sign into Partner Hub
2. Click customer's name
3. Do not use the Start Trial button

Customers

Find customers by name, ID and more 888 customers

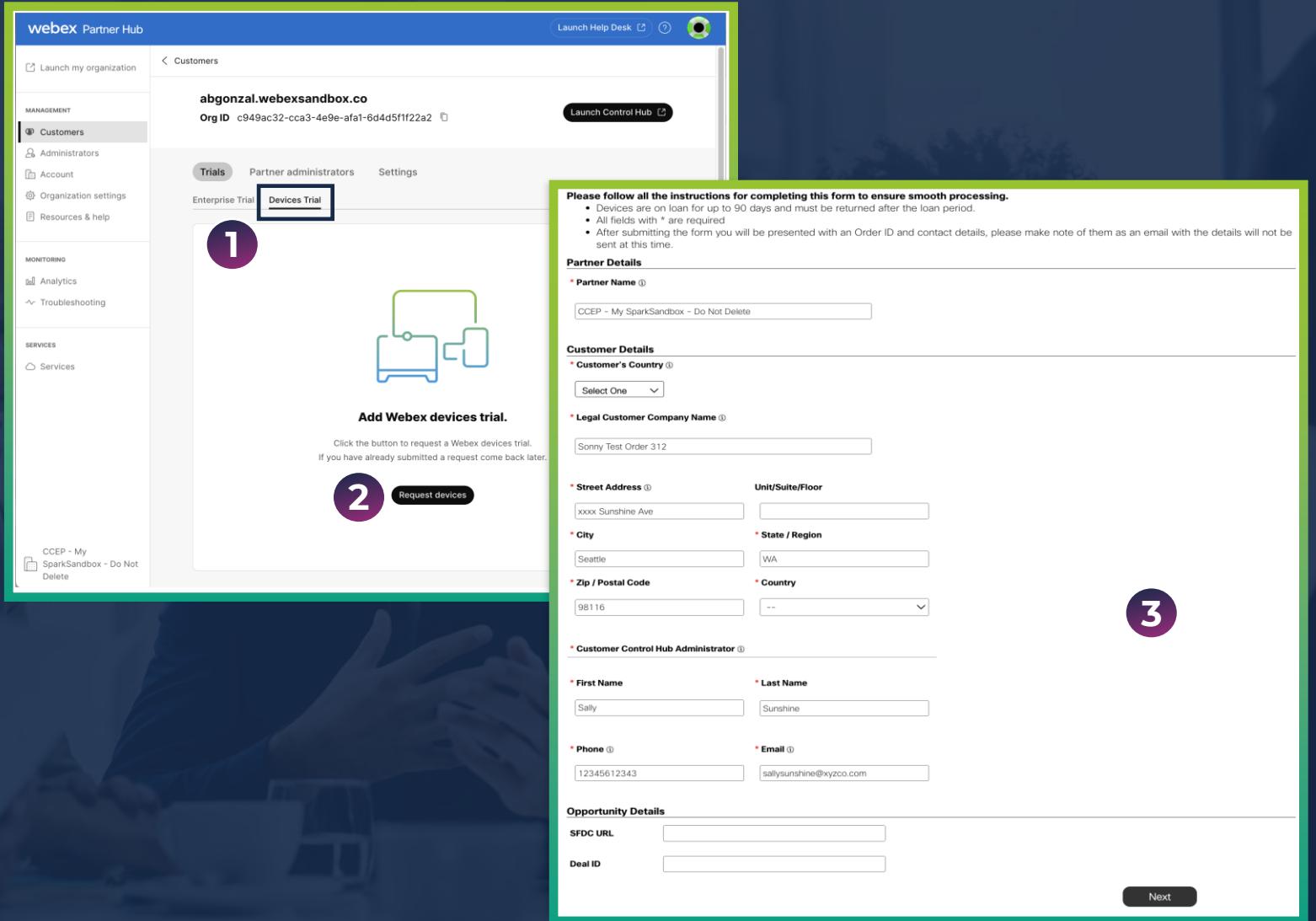
Filter by Recently v... Enterprise Wholesale Has critica... Has warn...

Customer Name	Status
ABC Co	Expired
Sunshine Co	No recent activity
Planner Time	No recent activity Expired
New Sounds Inc	Expired
Abed's Company	No recent activity Expired
New Sounds Inc	Devices expiring soon
Oxco	Devices expiring soon
Energy Assets	Expired

Ordering devices

NEW

1. Click the Devices Trial tab
2. Click the Request devices button
3. Fill out the fields in the form



The screenshot shows the webex Partner Hub interface. The left sidebar has 'Customers' selected. The main content shows a customer profile for 'abgonzal.webexsandbox.co' with an Org ID. The 'Trials' tab is selected, and the 'Devices Trial' sub-tab is active. A large purple circle labeled '1' is over the 'Add Webex devices trial.' button. Below it, a purple circle labeled '2' is over the 'Request devices' button. To the right, a large purple circle labeled '3' is over the 'Next' button at the bottom right of the form. The form itself contains instructions, sections for 'Partner Details' (with a 'Partner Name' field containing 'CCEP - My SparkSandbox - Do Not Delete'), 'Customer Details' (with a 'Customer's Country' dropdown set to 'Select One'), and 'Opportunity Details' (with 'SFDC URL' and 'Deal ID' fields).

1

2

3

Next

Choose Devices and Submit

NEW

Webex Enterprise Device Trial

Devices are loaned free of charge for up to 90 days to key customers making a purchase decision.

Order Form

Device Limits:
Order up to 5 devices (max of 2 room/desk devices and 4 phones) for use during a customer's Webex trial. All devices and phones must be returned by following the instructions and using the label included in the shipment.

Description	Order Qty
Cisco Devices	
Cisco Room Bar with table-stand Room Navigator (Carbon) CS-BAR-T-C-K9	<input type="text" value="0"/> View Image Download Datasheet
Cisco Room Bar Pro with wall-mount Room Navigator (Carbon) CS-BARPRO-C-K9	<input type="text" value="0"/> View Image Download Datasheet
Cisco Desk Pro CS-DESKPRO-K9	<input type="text" value="0"/> View Image Download Datasheet
Cisco Desk Mini (First Light gray) CS-DESKMINI-K9	<input type="text" value="0"/> View Image Download Datasheet
Webex Room Kit with 10-inch touch screen CS-KIT-S-UNIT	<input type="text" value="0"/> View Image Download Datasheet
Webex Room Kit Mini with 10-inch touch screen CS-KIT-MINI-K9	<input type="text" value="0"/> View Image Download Datasheet

Cisco IP Phones (MPP) ①

Cisco IP phone 7841 (Charcoal) CP-7841-3PCC-K9 Additional Accessories CP-PWR-CUBE-3	<input type="text" value="0"/> View Image Download Datasheet <input type="checkbox"/> add accessory
Cisco IP phone 8845 Charcoal CP-8845-3PCC-K9 Additional Accessories CP-PWR-CUBE-4	<input type="text" value="0"/> View Image Download Datasheet <input type="checkbox"/> add accessory
Cisco IP phone 8851 (Charcoal) CP-8851-3PCC-K9 Additional Accessories CP-PWR-CUBE-4	<input type="text" value="0"/> View Image Download Datasheet <input type="checkbox"/> add accessory
Cisco IP phone 8865 (Charcoal) CP-8865-3PCC-K9 Additional Accessories CP-PWR-CUBE-4	<input type="text" value="0"/> View Image Download Datasheet <input type="checkbox"/> add accessory
Cisco IP phone 8875 (Carbon Black) CP-8875-3PCC-K9 Additional Accessories CP-PWR-CUBE-4	<input type="text" value="0"/> View Image Download Datasheet <input type="checkbox"/> add accessory
Conference Phones	
Cisco IP Conference phone 7832 (Charcoal) CP-7832-3PCC-K9 Additional Accessories CP-PWR-CUBE-3	<input type="text" value="0"/> View Image Download Datasheet <input type="checkbox"/> add accessory
Cisco IP Conference phone 8834 (Charcoal) CP-ROOM-C-K9 Additional Accessories CP-PWR-CUBE-4	<input type="text" value="0"/> View Image Download Datasheet <input type="checkbox"/> add accessory

Submit Order

Thank You

Ready to drive
more wins?

Reach out to your Comstor Account Manager or visit
[landing page link] to request a Try & Buy, Demo Loan,
or Control Hub Trial today.

